





SURFACE MODIFIER PRODUCTS

Technology Introduction Confidential, only for internal use

WHAT WE ADD MAKES THE DIFFERENCE.™

- Trademarks
- Applications
- End-use Markets
- Technology
 - Definition Origin Functions
 - Product Lines Industry application
 - Fundamental properties and mechanisms
 - Production methods
 - Appendix Nomenclature



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SURFACE MODIFIER PRODUCT LINES & TRADEMARKS

Surface Modifiers

Micronized Waxes
Wax Dispersions
Wax Emulsions
Specialty Additives

Lancom Glidd

Lancom Mart

Lancom Liquinnart

Lancom Flow

Lancom Antimar

Lancom Antimar

Lancom Antimar

Liquitronm

Pinnaclem

Pinnaclem

Pinnaclem



SURFACE MODIFIER APPLICATIONS

- Slip Control reduce Coefficient of Friction of film surface
- Resistance vs. Mechanical Impact on film surface Scratch, Mar, Abrasion, Burnishing, Rub etc. Resistance
- Modification of Surface Appearance Gloss/Matting & Texture
- Modification of Surface Feel "soft", "silky", "smooth"
- Anti Blocking
- Release Effects in Packaging Coatings & Inks
- Water Repellency
- Metal Marking Resistance
- Degassing in Powder Coatings
- Softening of Silica Sedimentation
- Other, e.g. rheological, flow & leveling effects etc.



SURFACE MODIFIER END-USE MARKETS



- Wood Coatings
- Powder Coatings
- Can & Coil Coatings
- Printing Inks
- General Industrial Coatings
- Architectural/ Decorative Paints



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SM / WAX DEFINITION



Surface Modifier \leftrightarrow Wax

- A wax is a low melting organic material or compound which is solid at 40° C
- Chemically waxes may be hydrocarbons, alcohols, esters of fatty acids etc...
- Waxes are insoluble in water.
- Waxes are soluble in organic solvents. Depending on the wax type, elevated temperatures (~50-100° C) are necessary.
- Waxes have a sharp melting point. Only a few degrees beyond the melting point their melt viscosity reaches its minimum.

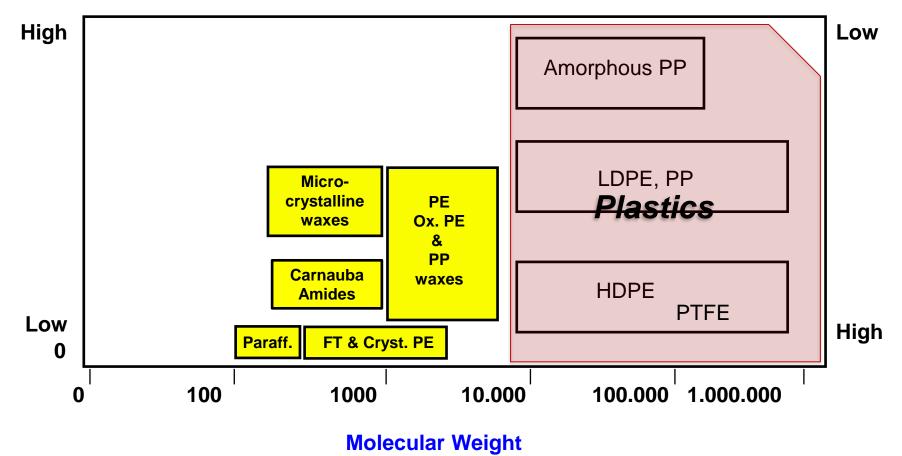


POLYMER CHARACTERISTICS OF WAXES



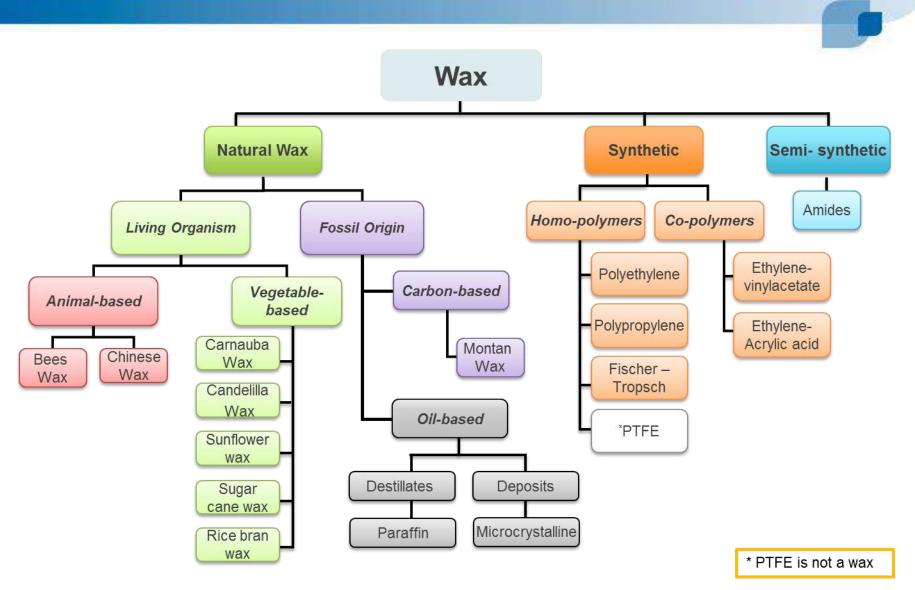
Branching of Molecule

Crystallinity





WAX ORIGIN





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PRODUCT LINES – PAINTS & COATINGS

Lubrizol offer a wide variety of surface modification agents

Dry powders Liquid preparations Lanco™ Lanco™ Glidd Micronized wax powders Wax dispersions (water- and solvent based) Lanco™ LiquiMatt Lanco™ Matt Matting dispersions (water- and solvent based) Wax treated silica matting agents Aquaslip™ Wax emulsions PowderAdd™ Lanco™ Antimar Wax additives for powder coatings Silicone based surface modifiers **Carbocure**™ Matting agent for 100% UV coatings **Addressable markets** Wood / Industrial General Industrial **Powder Coatings**



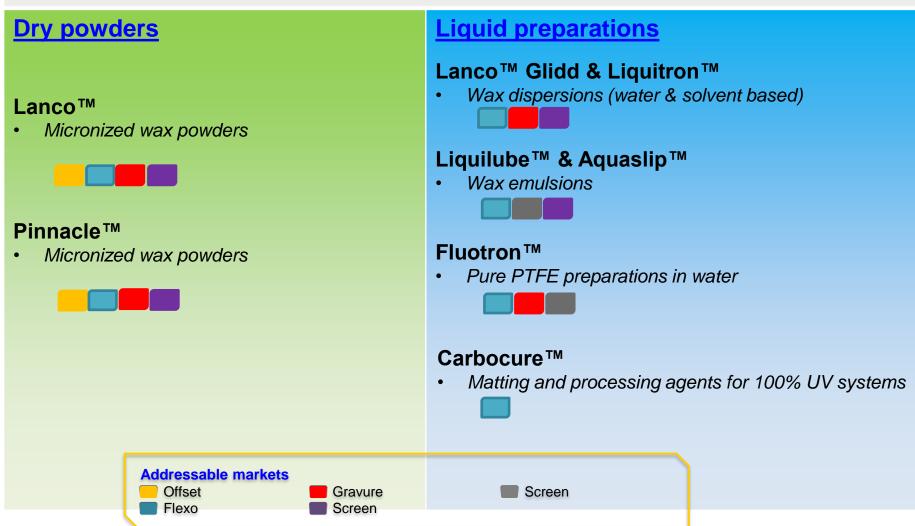
Can- Coatings

Coil- Coatings

Architectural / Decorative

PRODUCT LINES – INKS & OPV'S

Lubrizol offer a wide variety of surface modification agents





FURTHER PRODUCT LINES



Lubrizol offer a wide variety of surface modification agents

Specialties

Lanco™ Flow

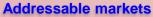
Flow & Levelling Agents for Liquid and Powder Coatings



Lanco™ Stat

Conductivity Promoters for Liquid and Powder Coatings





Wood / Industrial
Can- Coatings

General Industrial
Architectural / Decorative

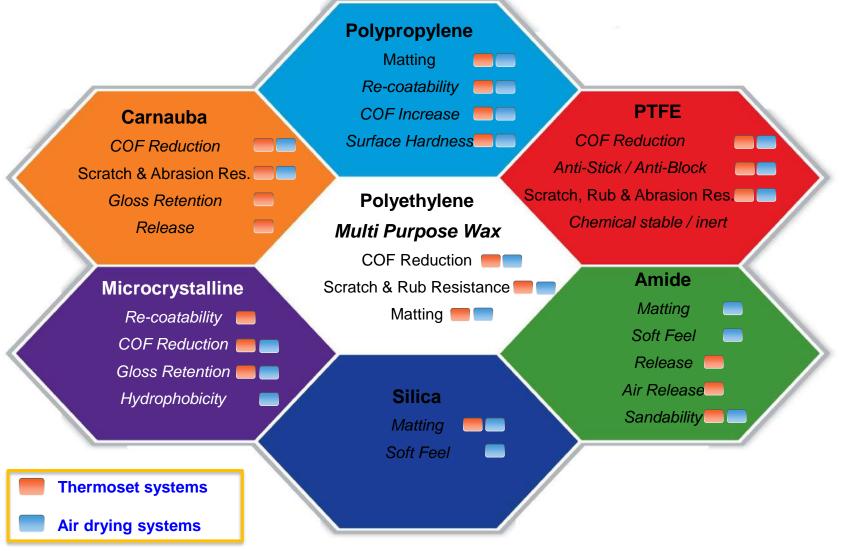
Powder Coatings
Coil- Coatings



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SURFACE MODIFIER BUILDING BLOCKS

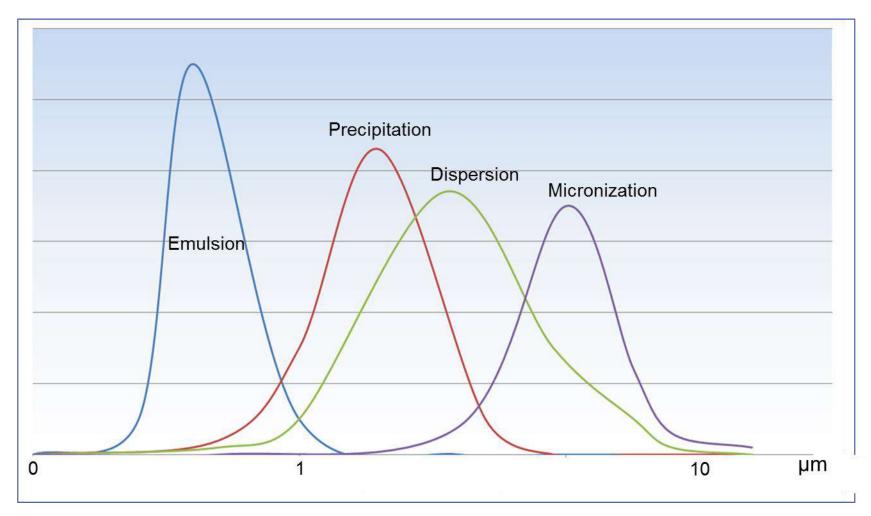




PARTICLE SIZE



Examples for typical particle size distributions from different production methods





PARTICLE SIZE



Typical particle size ranges/borders for Lubrizol's micronized waxes

(Lanco, Pinnacle and PowderAdd range)

| Dv50 ≤ 15 μ m, | $Dv90 \le 30\mu m -$ | powder coatings |
|--------------------|----------------------|-----------------|
|--------------------|----------------------|-----------------|

 $Dv50 \le 9\mu m$, $Dv90 \le 22\mu m$

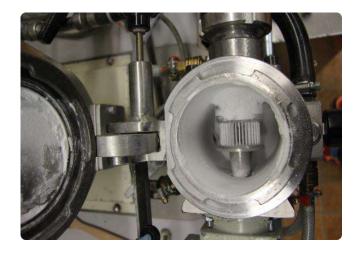
Dv50 \leq 9 μ m, Dv90 \leq 18 μ m – narrow distribution

 $Dv50 \le 6\mu m$, $Dv90 \le 14\mu m$

Dv50 \leq 5 μ m, Dv90 \leq 9.5 μ m – very fine specialties

Choosing the right particle size is essential in:

- I. Ensuring proper performance in Coating/Ink system
- II. Avoiding detrimental effects with the used application process (e.g. in gravure & flexo ink, UV, can coating)



Particle size is an important factor for:

| | | Particle Size |
|--------------------|----|---------------|
| Soft feel | + | |
| Smoothness | ++ | |
| Surface protection | - | ++ |
| Gloss reduction | | ++ |
| Anti-blocking | - | + |

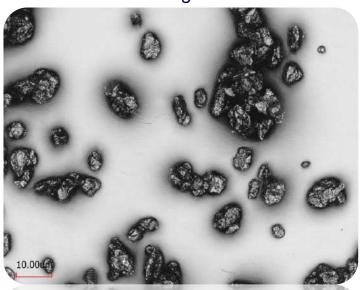


PARTICLE SHAPE

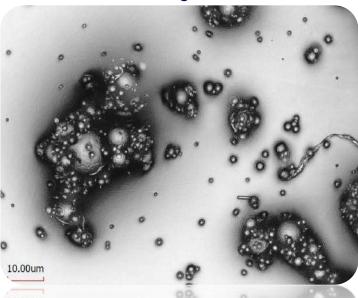


Examples for powder processing products

Air jet micronized wax 150x magnified



Spray micronized wax 150x magnified



Measured Particle size (Dv50& Dv90) of both products was equal

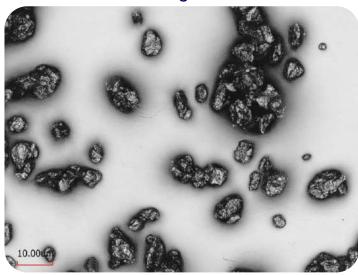
Pictures were taken using a *Keyence VK-X210* confocal laser scanning microscope



PARTICLE SHAPE

Examples for powder processing products

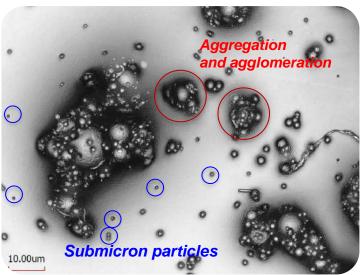
Air jet micronized wax 150x magnified



- Uniform/narrow distribution
- Little agglomeration or aggregation
- High surface area (due to particle morphology)

Spray micronized wax

150x magnified



- Many agglomerates and aggregates
- Low surface area (due to spherical shape)
- Many submicron particles ("ineffective material")



For optimum performance, a surface modifier must be at or migrate to the surface of the coating film

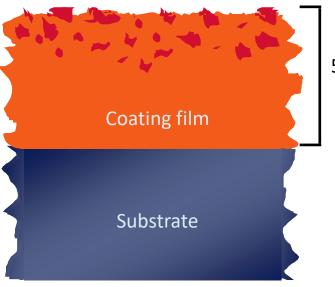
Parameters which affect migration:

- Chemical & physical nature of surface modifier: polarity, particle size, density
- Chemical & physical nature of coating system: which type of components involved, polarity, density, viscosity
- Curing conditions: open time, solvent evaporation, viscosity gradient
- Film thickness

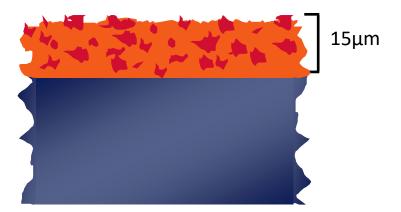




Examples for **non heat curing** coatings.



50μm



"Floating" Effect

Typical for air drying systems. wet film thickness 100 - 150μm dry film thickness 20 - 40µm

"Overlay/Ball Bearing" Effect

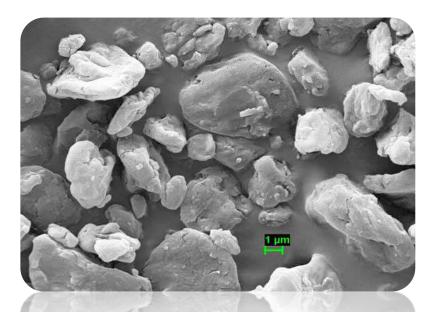
e.g. Radiation cured & ink systems. dry film thickness 5 - 25µm



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Example "Overlay, Ball Bearing" Effect



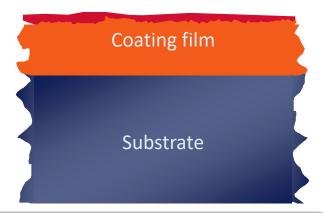
PE wax in flexo ink layer





Example for **heat curing** coatings (wax mp << curing temp.)





Prior to curing

After curing "Flotation/Layering" Effect

Depending on curing temperature wax particles might fully or partially melt and form a layer on the film surface.

typical wet film thickness 10 - 60μm typical dry film thickness 6 - 20μm



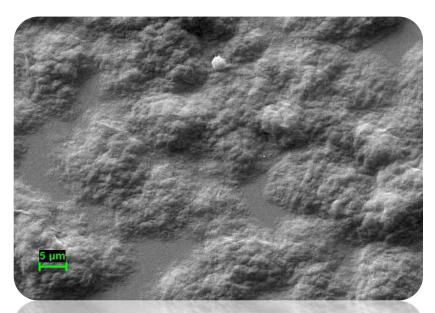


Layering effect in thermoset system

Coating film Substrate

"Layering" Effect

Typical for Heat Set inks and systems, which use soft waxes. Also valid for wax emulsions.



Low melting PE wax in offset ink layer



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LUBRIZOL SM PROCESSES



Wax processing

Chemical synthesis in various reaction vessels

Hot melt blending Pastillizing

Dry blending



Intermediates for powder and liquid processing

Powder processing

Air jet milling (Fluidized bed counter flow collision type)

Inline classifier system

Dry blending capacity

Dry ground wax powders

Liquid processing

Different high speed stirring systems

Emulsification units

Bead mill technology (with& without heating capacity)

Wax dispersions
Wax precipitations



LUBRIZOL SM PROCESSES



Wax processing

Chemical synthesis in various reaction vessels

Hot melt blending Pastillizing

Dry blending



Intermediates for powder and liquid processing

Composition examples:

Melt, Physical and other blending processes



PTFE modified PE



PE Modified PP



Amide modification



PP modification



Other PTFE modifications

many more options possible to meet specific customer needs...



PTFE









LUBRIZOL SM PROCESSES



Wax processing

Chemical synthesis in various reaction vessels

Hot melt blending Pastillizing

Dry blending



Intermediates for powder and liquid processing

Powder processing

Air jet milling

Inline classifier system



Dry ground wax powders

Liquid processing

High speed stirring systems

Bead milling processes

Emulsification units



Wax dispersions Wax precipitations



TAILOR MADE SOLUTIONS FOR OUR CUSTOMERS



We combine raw material and processing knowledge to a range of innovative products to **meet our customer's needs.**

Raw material expertise

Application experience

Processing technologies

Successful products

Lanco™ - waxes
Lanco™ Glidd & Liquitron® - dispersions
Lanco™ LiquiMatt - matting agents
Powder Add™ - waxes
Carbocure™ - UV matting
Aquaslip™& Liquilube® - wax emulsions
etc...



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LANCO™ WAX NOMENCLATURE



- 1300's Series *PP and PP-modified Waxes*
- 1400's Series Special Waxes
- 1500's Series *PE-Waxes*
- 1600's Series *Amide-Waxes*
- 1700's Series *PTFE-modified PE-Waxes*
- 1790's Series Pure PTFE's
- 1800's Series *Texturing Waxes for Powder Coatings*
- 1900's Series *Special Surface Modifiers*



POWDERADD™ NOMENCLATURE



- 9010's Series Non-micronized PE-Waxes
- 9020's Series Polyolefin Waxes
- 9050's Series PostAdd series
- 9060's Series Amide modified waxes
- 9070's Series *PTFE-modified PE-Waxes*
- 9080's Series *Texturing Waxes*
- 9090's Series PP and PP-modified Waxes
- 9400's Series *Degassing Additives*



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